

K.K. The First Insurance Brokers

Company Presentation
December 2019

TFI
BROKERS

Who we Are

Founded in 2008 - An industry pioneer in the Cyprus market and one of the few Insurance Broker offices that operate in Cyprus today

Specialising in separate fields across all spectrums of Insurance Brokerage, Insurance Consultancy and Insurance Risk Management

Providing Risk Analysis and Consulting Solutions in Special Productions including Credit Insurance/Country Risk, Environmental Insurance, Cyber Risk, and others

Significant success through building strong relationships with key organisations within the Cyprus business market

€1,750,000 (per event) Professional Indemnity Coverage

GDPR compliant with EU Regulations since May, 24 2018



Meet the Managing Director



Kyriakos Kyriakou, Founder and Managing Director for K.K. The First Insurance Brokers Ltd, finished his studies at the University of Cologne, majoring in Diplom-Kaufmann (Master of Business Administration), specialising in Banking and Insurance.

His career began in the early 80's as an Insurance Agent in Universa Versicherungen in Germany and shortly after as Sales Group Manager.

In 1989, Kyriakos returned to Cyprus and worked Sales Support Manager for Interamerican Insurance Co. In 1994, he founded Liberty Life Insurance Ltd, where he held the positions of Deputy General Manager and Sales Manager. Following his need of seeking new challenges, in 2002, he transitioned to Minerva Insurance Company Public Ltd, where he served as Deputy General Manager.

In late 2008, Kyriakos established K.K The First Insurance Brokers Ltd, one of the few Insurance Broker offices operating in Cyprus today. K.K. TFI BROKERS LTD is one of the largest Insurance Brokerage offices in Cyprus, with an impressive client portfolio across diverse industries.

Products and Services

Property	Group Medical
Machinery Breakdown	Group Life
Electronic Equipment	Group Personal Accident
Deterioration of Stock	Marine
Public Liability	Cargo
Employer's Liability	Motor Fleet
Product Liability	International Vehicle
Directors & Officers Liability	CMR
Professional Indemnity	Contractors All Risks
Money & Fidelity	Erections All Risks
Credit Insurance	Operations All Risks
Political Risk	Environmental Impairment
Cyber Risk	

Reinsurance Treatment

Our collaboration with leading Reinsurance companies and Brokers around the world allows for a complete solution for our clients in all normal and specialised products.

In the area of Credit Insurance, these collaborations extend to Euler Hermes – Allianz Group, Atradius, Coface and Lebanese Credit Insurer s.a.l (LCI).

Insurance Cover on Assets

ASSETS

Fixed Assets:
Premises: offices,
factories, warehouses,
Content: equipment,
machinery,

Fixed Assets:
Vehicles

Current Assets:
Raw materials, stocks

RISK

Physical Loss or Damage due to
Fire, Water Damage,
Earthquake, Floods, Theft,
Damage due to War, Civil Unrest
etc.

If in premises: same as above

If on public roads: Accidents,
Theft

Same as above

COVER

Fire and Allied Perils insurance
including Loss of Profit and
Business interruption
Theft
War, Terrorism, Strikes, Riots and
Civil Commotion also known as
Political Violence Insurance

If in Premises: as above

If on public roads: Motor
Insurance, Comprehensive and
Third Party Liability

Same as above

ASSETS

RISK

COVER

Current Assets:
Goods in transit

Loss due to transportation
risk

Marine including Air and Land
Transportation Insurance

Current Assets:
Cash / Cheques

If in premises: burglary
If being moved: hold-up

If in premises: Cash in Safe
Insurance
If being moved: Cash in
Transit Insurance

Current Assets:
Cash, money and accounts

Stolen by employees

Fidelity Insurance

**Domestic Sales
Receivables**

Non Payment

Credit Insurance

**Export Sales Short Term
Receivables**

Non Payment and Political
Risks

Credit Insurance and Political
Risk Insurance (optional)

**Export Sales Medium Term
Receivables**

Country Risk, Political
Decisions adversely affecting
the export contract

Contract Frustration
Insurance

Overseas Investments

Country Risks, Political
Decisions adversely affecting
the investment
Political Violence

Investment Insurance and / or
Political Violence Insurance

Employees

Accidents at work
Sickness
Death or Invalidity

Workmen's Compensation, Medical Expenses, Life / Personal Accidents

Managers / Owners

Death, Invalidity and Sickness

Medical Compensation, Life / Personal Accidents, Key Man Insurance.

Premises

An unrelated third party has an accident at your premises

Third Party Liability

Services Rendered

Medical, Engineering, Insurance brokers, Banks, etc

Professional Indemnity, Malpractice (medical only)

Products

Problems occurring from the product such as errors in design or food contamination

Product Liability

Directors / Board Members

Responsibility in the decision or non decision making

Directors and Officers Errors and Omissions Liability Insurance

Core Alliances



Agency website:

www.braincubedigital.com

Watch Agency Corporate Video:

<http://www.braincubedigital.com/portfolio/brain-cube-digital-2019-agency-video/>

Watch International Portfolio:

<http://www.braincubedigital.com/portfolio/brain-cube-digital-2019-agency-video-episode-2/>

Watch Digital Marketing Portfolio:

<http://www.braincubedigital.com/portfolio/brain-cube-digital-2019-agency-video-episode-3/>

Brain Cube Digital is a full service digital Agency, founded in Cyprus in 2011, with TFI Broker as Partner.

Solid international industry expertise in Oil & Gas, Airports, Airlines, Government, Insurance, Cargo & Logistics, Tourism, Risk Management, Financial Services, Culture, Technology, Media and Retail industries.

We offer 24/7 Consulting and Support, anywhere in the world, including reliable monitoring and reporting on each campaigns.

Creating and sustaining niche online communities for your brand, we guarantee outstanding reach and engagement in Google, Facebook, Twitter, YouTube, LinkedIn and Third-Party Media.

We build your online journey effectively, efficiently, measurably through handcrafted branding and rebranding services including logo design and stationary roll-out, handcrafted web design services, tailored web development services, multimedia production, Motion Graphics, 3D Animation, Interactive Video and Post Production Services.

PYRGOU VAKIS

LAW FIRM

Legal Services

Corporate

Banking and Finance

Environmental Law

Litigation

Property Law

Intellectual Property Law

Trusts

Wills and Estate

Immigration Law

Employment Law

Real Estate Services

Data Protection Services

Shipping Services

Company Administration

Compliance

Operating an office in Cyprus

Pygou Vakis Law Firm provides a wide range of Legal Services to local and international clients, no matter what the size. Keeping abreast with current developments in various industry sectors, we are confident in identifying and suggesting options for resolving issues faced.

Our membership with EuropeFides and Telfa International Associations is key to accessing specialist international knowledge from our legal, accounting and consulting networks of associate firms.

Our team of lawyers works closely with our experienced corporate and litigation administrators, as well as members of other internal support teams in servicing our clients in the best possible way.

Explore: www.pyrgouvakis.com



- TFI Broker MD is also the Licensed Director by the Insurance Superintendent for Aries Marine
- Insurance Brokers
- > 30 years experience in Marine Insurance
- > Focus on Hull and Machinery Brokerage with
- global presence



In 2019, TFI Brokers Partnered with Ellinas Finance to host a successful conference on **How to Leverage Credit Risk Through Credit Insurance and Factoring Solutions.**

Watch the Event Highlights video here:

<http://tfiefevent.braincubedigital.com/wp-content/uploads/2019/11/tfi-ellinas.mp4>

Ellinas Finance Public Company Ltd (ELF') is a Cypriot public company with more than 25 years of experience and expertise in financing and other services.

Set up as a private company in December 1992 in Nicosia, it became a public company in February 2000. It is listed on the Cyprus Stock Exchange and its shares are traded under the symbol ELF.

The Group's main activities are short term and medium term lending to individuals and companies through specially tailored personal and business loans, financing of investor accounts, factoring services, private equity in Cypriot and foreign companies, international money transfers through the Company's network of more than 60 locations in Cyprus (through the MoneyGram International payment system), people advisory services (personal income tax, social security and immigration compliance /advisory services) and payroll outsourcing /advisory services.

A-List Clients

Municipalities

Paralimni , Sotira, Ayia Napa,
Derynia, Dali & Ayia Napa Sewerage Board,
Larnaca Sewerage Board

Organisations

Salamis Group
Logicom Public Ltd
Logicom Solutions
AstroBank
Lidl Cyprus
Pittas Group
Demades Group
Cyprus Broadcasting Corporation
Cyprus Sports Organisation

Energy Projects

MN Limassol Water Co Ltd
MN Larnaca Desalination Co Ltd

Companies

C&S Mycorex Mushrooms Ltd
AAS Advanced Automation Systems

Specialty Products

Aretaeio Hospital
Infocredit Group
The Embassy of Switzerland
Ministry of Agriculture, Rural
Departments & Environmental

K.K. The First Insurance Brokers Ltd

**57 Kennedy Avenue, 2nd floor,
1076 Nicosia**

Tel: (+357)22200999

Fax: (+357)22200990

Email: info@tfibroker.com

Web. www.tfibroker.com

**K.K The First Insurance Brokers Ltd (HE244959) are authorised Insurance Brokers
– Licensed and Regulated under the Cyprus Superintendent of Insurance (ICCS
License No 2303)**

Our office is compliant with GDPR Regulation

TFI
BROKERS